



Staging to Sell, What Every Agent Should Know 3-Hour CE Course for Agents



Liz Pensiero RESA-PRO
RESA Approved Instructor
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Agents Earn The
RESA Certified Staging
Advocate Designation

A real estate professional completing this class will understand:

- How to avoid the risk of breach of duty and negligence claims by offering staging as a resource to their clients
- How to protect their clients from litigation by knowing what questions to ask a stager
- How to use home staging to reduce disclosure issues
- Standard staging contract clauses
- The cost and value of home staging, ROI factors
- Importance of leveraging marketing efforts with staging, photos and Internet presence
- Course comes with over 50-staging tips that agents can use immediately
- The common contract clauses that professional stagers use and what your clients need to know about them
- How the entire pre-market staging process will benefit your client and secure your relationship as a true advocate for their best interest

Date: Wednesday February 21, 2024

Time: 9:45am – 12:45pm

**Location: New Canaan Library
Craig B. Tate Conference Room**

Fee: \$35.00

Please register at the email below:

liz@lizpensierostaging.com